



AFFORDABLE HOUSING

Guiding you safely

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RESIDENTIAL

AFFORDABLE HOUSING

It might already feel like the perfect storm for Registered Providers – rent cuts, welfare reform, VRTB, Pay-to-Stay, the drive to home ownership, and so on. In such challenging times, you need sound advice to guide you in the right direction.

And now deregulation brings a whole new wave of risks, but also opportunities. The best RPs will transform the sector in the next few years. They will be bold, and take greater commercial risks, but in a measured way which protects their businesses and their social ethos.

How you use your property assets will be key to your success. We can help you to make the most of your opportunities, whilst keeping you on the right track.

£25bn

Of housing stock valued

250

RP clients

200

Land transactions

HOW WE CAN HELP

Valuation

We value every type of property owned and operated by RPs, both residential and commercial – over £25 billion a year, throughout the UK. We value for loan security, bond issues, balance sheets and transaction support.

Rents

With rental income under pressure as never before, it is vital to optimise your rents. We provide valuations for setting market rents, affordable rents, target (social) rents and specialist, supported housing.

Land

Everything in housing starts with land. We have one of the market's leading land agency teams. In the past three years we have transacted over £5 billion of land in over 200 transactions.

Planning

After land comes planning. Our planning team can advise you on the potential of your sites, help you to obtain the best possible planning permission, and support you right through the process. Successful outcomes create value and more new homes.

Development

The sector is being pushed by government to deliver more, for less; and thus to run greater risks. We value land for development all over the country, from big strategic sites to small, infill plots; covering both fully affordable and mixed tenure schemes.

Viability & Consultancy

Affordable housing as a planning requirement often plays a critical part in the financial viability of private, residential-led schemes. We work with developers to establish mutually beneficial partnerships with RPs through the planning process. We also sell s.106 obligations on behalf of private developers.

Stock Rationalisation & Agency

We are active in the growing market between RPs for trading tenanted stock. Deregulation can only mean more activity in this area. We can obtain best value for vendors; broker swaps; and advise to give bidders a critical, competitive advantage.

Investment

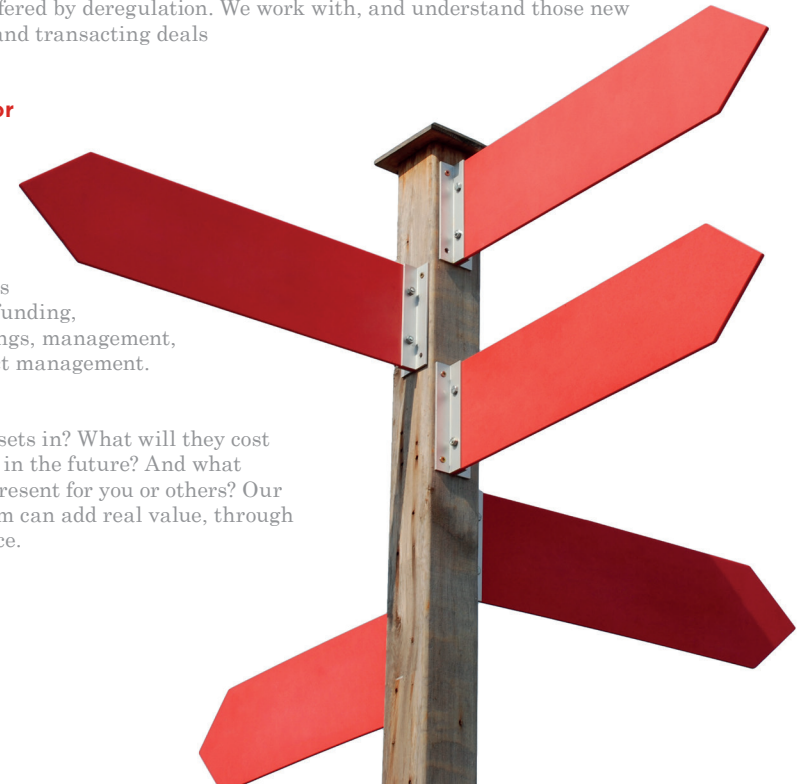
The sector is opening up to a new breed of investors attracted by its fundamentals; and poised for the opportunities offered by deregulation. We work with, and understand those new investors, advising on and transacting deals involving RPs.

Private Rented Sector

The PRS is playing an increasingly prominent part in RPs' development programmes and investment plans. We are expert in all aspects of leading-edge PRS – funding, valuation, agency, lettings, management, and construction project management.

Building Surveying

What state are your assets in? What will they cost to repair and maintain in the future? And what opportunities do they present for you or others? Our building surveying team can add real value, through bespoke, practical advice.



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